



SPECIMEN



Van Heck has developed a reputation for excellence and innovation when it comes to providing the world with complete water management solutions. As the company launches its latest development, the SEA TROPHY, Emma Halley talks to owner and Managing Director Jeroen Van Heck about Van Heck's success and how this new piece of technology could eliminate the risk of environmental damage from oil spills in the ocean.



ALL GOOD THINGS COME IN SMALL PACKAGES

Born in 1964 as a one man operation, Van Heck was started with the ambition of providing reliable pumps and services to the dredging industry. As the company expanded, so did the market for its solutions and with the offshore industry boom of the 1980's. Van Heck was primed and ready to take on the challenges that this difficult and specialist market would be requiring. Over the years the company has continuously developed its pumps and solutions in order to provide the very best equipment and services to its clients.

Van Heck offers its customers the very best in specialised equipment, state of the

art technology and industry expertise in the fields of dredging, civil engineering and hydraulic engineering, environmental and agricultural works and the offshore and maritime industries; being able to offer pumps and ballast systems, siphon systems and pipe work and fittings as a complete package, from the engineering calculations to the manufacture and construction.

Global Presence

The company works within its domestic market of North Germany, The Netherlands and Belgium, but provides its solutions internationally, acquiring as much as 50

per cent of its business from around the globe and continuously expanding into the countries that the market calls for. For example, one of Van Heck's latest projects is currently underway in Azerbaijan for the construction of the Chirag Offshore production platform, preparing the barge for the float-over and, later in the year, the ballasting for the float-over.

As well as this, Van Heck is focused on investing in the new offshore wind farm projects that are beginning to take shape in the North Sea and its surrounding countries.

The company already has strong relationships with some of the major players



SPECIMEN



in the market, particularly with some of the large dredging firms like Jan de Nul, Boskalis, Van Oord and DEME Group and renowned salvors Svitzer and SMIT. All of its engines are supplied by the internationally recognised Caterpillar and the company can boast partnerships with some of the worlds largest dredging companies that date back to the 1960's.

And, while Van Heck lends it services to some of the largest scale industries in the world, its latest innovation has the potential to eliminate some of the biggest and most damaging risks to both the economy and the environment; all wrapped up in a tiny 150mm by 630mm package.

Size Matters

The SEA TROPHY is the first and only pump of its kind in the world, being capable of quickly and cleanly removing oil at a rate

of 70m3/hr at 100cS. With its ultra small dimensions, it has the ability to enter through the systems in a ship's existing piping, requiring very little preparation and so avoiding the need to begin welding and cutting before pumping. The miracle of this little device is that it has the capacity to completely eradicate any risk to the environment from oil spills via its controlled and contained fast oil recovery system.

The SEA TROPHY encompasses the company's commitment to the environment, as well as its client's reputations. It is an innovation that is set to be the most invaluable tool for ship owners, salvors, coastguards and emergency first responders, as well as the oil companies and maritime contractors whose involvement in any kind of environmental disaster could spell a significant financial loss as well as irreparable damage to its company image.

Alongside this, the SEA TROPHY is also the answer to new, upcoming shipping regulations such as the 'Polar Code' and 'Green Shipping' policies.

World's First

The pump is already available and in a few weeks will begin being installed on its first rental fleets. Van Heck is in the process of marketing this little gem of a device and it is extremely positive about its potential success. The speed and ease at which the SEA TROPHY can be used with its small size and large capacity is something that the global maritime and offshore industry has never seen before.

The SEA TROPHY is already deserving of its name and to be the company behind the device that saves the worlds oceans from oil spills is an accolade that is well within Van Heck's reach. And, as the SEA TROPHY's own slogan suggests, 'There is a world to win'. ■